

## Message Text

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65

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 034761

R 261607Z JAN 76

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 7194

UNCLAS MONTREAL 88

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0048

2. 012376

3. E. TOLMAN

4. 122 CANADA

5. A

6A. TELEPHONE, CABLE, WRITE

6B. ZEPHIRIN PIVER

6C. 6630 MACDONALD AVENUE

MONTREAL, QUEBEC H3X 2X4, CANADA

7. TELEPHONE: (514) 484-2466

8. --

9. 111

10. DESCRIPTION

9950006-0000. PROTECTIVE COATING FOR STRUCTURAL STEEL.

ZEPHIRIN PIVER, ESTABLISHED IN 1952, IS A CANADIAN-BASED AGENT

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FOR FRENCH BUILDING AND CONSTRUCTION FIRMS INCLUDING NORPHA INC.

OF PARIS. HIS CLIENTS HAVE ASKED HIM URGENTLY TO LOCATE U.S. SOURCES OF PROTECTIVE COATING PREFERABLY THIN-LAYERED FOR STRUCTURAL STEEL WHICH WILL ACHIEVE HOURLY RATINGS OF ASTM/E119 OR EQUIVALENT EUROPEAN TESTS. ALSO WISHES TO OBTAIN SIMILAR MATERIALS FOR PROTECTING COMBUSTIBLE SUBSTRATES ASTM/E84, ESPECIALLY PLASTICS. PIVER IS PREPARED TO COME TO U.S. PLANT ON SHORT NOTICE TO DISCUSS NEEDS, SPECIFICATIONS, TERMS, APPLICATION METHODS, ETC. BECAUSE LARGE FRENCH PROJECTS ARE AWAITING THIS PRODUCT, DEPARTMENT IS URGENTLY REQUESTED TO EXPEDITE THIS REQUEST.

FOR DEPARTMENT INFORMATION ONLY: DEPARTMENT IS REQUESTED NOT (REPEAT NOT) TO NOTIFY THERMOLAG (TSI, INC.) OF ST. LOUIS, MISSOURI.  
HARPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
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**Review Authority:** blochd0  
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**Review Date:** 23 JUN 2004  
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**Subject:** PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)  
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**Type:** TE  
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